

### **FINANCIAL STATEMENTS**

FOR THE YEARS ENDED AUGUST 31, 2017 AND 2016

### HORTON'S KIDS, INC.

### FINANCIAL STATEMENTS

## FOR THE YEARS ENDED AUGUST 31, 2017 AND 2016

### **TABLE OF CONTENTS**

	<u>Page</u>
Independent Auditor's Report	3-4
Financial Statements:	
Statements of Financial Position	5
Statements of Activities and Changes in Net Assets	6-7
Statements of Functional Expenses	8-11
Statements of Cash Flows	12
Notes to Financial Statements	13-19



#### **Independent Auditor's Report**

To the Board of Directors of Horton's Kids, Inc.

We have audited the accompanying financial statements of Horton's Kids, Inc. (a nonprofit organization), which comprise the statements of financial position as of August 31, 2017 and 2016, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Horton's Kids, Inc. as of August 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

alta CPA Group, LIC

January 9, 2018

# HORTON'S KIDS, INC. STATEMENTS OF FINANCIAL POSITION AUGUST 31, 2017 AND 2016

	_	2017	_	2016
<u>ASSETS</u>				
Current Assets:				
Cash and Cash Equivalents	\$	437,447	\$	426,125
Investments		775,156		586,863
Contributions and Other Receivables		109,742		145,535
Prepaid Expenses	_	41,407	_	37,037
Total Current Assets		1,363,752		1,195,560
Property and Equipment:				
Land		5,000		-
Furniture and Equipment		78,963		71,730
Vehicles		70,941		41,820
Leasehold Improvements		236,762		233,589
Less: Accumulated Depreciation	_	(249,594)	_	(192,534)
Net Property and Equipment	_	142,072	_	154,605
Total Assets	\$_	1,505,824	\$_	1,350,165
LIABILITIES AND NET ASSETS				
Current Liabilities:				
Accounts Payable and Accrued Expenses	\$	64,820	\$	60,309
Deferred Revenue	_	5,500	_	
Total Current Liabilities		70,320		60,309
Net Assets:				
Unrestricted		1,385,913		1,262,735
Temporarily Restricted	_	49,591	_	27,121
Total Net Assets	_	1,435,504	_	1,289,856
Total Liabilities and Net Assets	\$_	1,505,824	\$ <u>_</u>	1,350,165

# HORTON'S KIDS, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED AUGUST 31, 2017

	_	Unrestricted	<del>-</del>	Temporarily Restricted	_	Total
REVENUE						
Contributions	\$	1,676,826	\$	725,230	\$	2,402,056
Investment Income:						
Net Apreciation in Fair Value of Investments		31,343		-		31,343
Interest and Dividends		23,906		-		23,906
Less: Investment Expenses		(9,569)		-		(9,569)
Net Investment Income		45,680		-		45,680
Net Assets Released from Restrictions	_	702,760	_	(702,760)	_	
Total Revenue		2,425,266		22,470		2,447,736
EXPENSES						
Program Services:						
Enrichment		176,968		-		176,968
Mentoring and Case Management		175,709		-		175,709
Health and Happiness		425,391		-		425,391
Tutoring		186,747		-		186,747
Education Support and Advocacy		410,170		-		410,170
Summer Camp		62,557		-		62,557
Communication and Marketing	-	297,620	-	-	-	297,620
Total Program Services		1,735,162		-		1,735,162
Supporting Services:						
Management and General		202,963		-		202,963
Fundraising:						
Special Events		163,104		-		163,104
Other Fundraising	_	200,859	_		_	200,859
Total Fundraising	-	363,963	-	-	-	363,963
Total Supporting Services	_	566,926	_		_	566,926
Total Expenses	_	2,302,088	_		_	2,302,088
Change in Net Assets		123,178		22,470		145,648
Net Assets at Beginning of Year	_	1,262,735	_	27,121	_	1,289,856
Net Assets at End of Year	\$_	1,385,913	\$ <u>_</u>	49,591	\$_	1,435,504

# HORTON'S KIDS, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED AUGUST 31, 2016

	_	Unrestricted	-	Temporarily Restricted	_	Total
REVENUE						
Contributions	\$	1,326,076	\$	667,822	\$	1,993,898
Investment Income:						
Net Depreciation in Fair Value of Investments		(24,590)		-		(24,590)
Interest and Dividends		53,842		-		53,842
Less: Investment Expenses		(8,801)	_		_	(8,801)
Net Investment Income		20,451		-		20,451
Net Assets Released from Restrictions	_	807,298	-	(807,298)	_	
Total Revenue		2,153,825		(139,476)		2,014,349
EXPENSES						
Program Services:						
Enrichment		268,875		-		268,875
Mentoring and Case Management		139,921		-		139,921
Health and Happiness		436,585		-		436,585
Tutoring		591,622		-		591,622
Education Support and Advocacy		23,713		-		23,713
Summer Camp	_	21,182	-		_	21,182
Total Program Services		1,481,898		-		1,481,898
Supporting Services:						
Management and General		146,382		-		146,382
Fundraising:						
Special Events		243,107		-		243,107
Other Fundraising	_	208,591	_		_	208,591
Total Fundraising	_	451,698	-		_	451,698
Total Supporting Services	_	598,080	-		_	598,080
Total Expenses	_	2,079,978	_		_	2,079,978
Change in Net Assets		73,847		(139,476)		(65,629)
Net Assets at Beginning of Year	_	1,188,888	=	166,597	_	1,355,485
Net Assets at End of Year	\$_	1,262,735	\$	27,121	\$_	1,289,856

HORTON'S KIDS, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED AUGUST 31, 2017

	Foodalis and	Mentoring and Case	Health and	Tutodoo	Education Support and	Summer	Communication	Total Program
	Enrichment	Management	Happiness	Tutoring	Advocacy	Camp	and Marketing	Services
Advertising and Promotion	\$ -	\$ - \$	- 9	\$ -	\$ -	\$ -	\$ 120,000 \$	120,000
Bank Charges	-	-	-	-	-	-	-	-
Books, Subscriptions, Materials	47	46	58	2,866	107	21	26	3,171
Computer Services	3,464	3,657	6,339	2,810	8,748	1,450	4,288	30,756
Depreciation	102	100	53,575	75	658	37	56	54,603
Employee Benefits	8,647	8,279	11,897	6,436	19,443	3,163	5,002	62,867
<b>Event Supplies and Entertainment</b>	7,689	-	12,070	5,895	-	-	53,172	78,826
<b>Equipment Rental and Maintenance</b>	42	199	4,406	43	611	82	98	5,481
Fees	1,606	84	-	899	2,751	4,104	-	9,444
Food and Meals	1,319	276	5,888	1,307	520	1,486	17	10,813
Insurance	3,021	2,675	3,499	2,301	5,878	986	1,453	19,813
Internet	485	415	2,666	341	1,024	135	148	5,214
Occupancy Expense	9,297	9,162	19,957	6,856	24,415	3,377	5,282	78,346
Office Supplies	915	1,747	4,056	950	3,008	318	3,376	14,370
Other Specific Assistance	10,502	5,851	70,350	2,125	30,396	770	1,578	121,572
Payroll Taxes	8,754	8,679	12,203	6,654	19,103	3,064	5,000	63,457
Postage, Shipping, Delivery	30	26	126	35	79	8	624	928
Presents	7,260	85	198	436	173	375	60	8,587
Printing and Copying	393	367	3,583	409	807	109	2,170	7,838
Professional Fees	5,935	12,093	37,951	5,349	21,396	1,119	32,456	116,299
Program Activity Supplies	552	1,188	9,879	3,905	1,879	419	52	17,874
Salaries and Wages	101,721	113,778	155,883	77,081	252,372	36,081	60,136	797,052
Staff Development	1,453	3,215	3,588	1,284	5,850	475	991	16,856
Telephone and Telecommunications	1,217	1,512	2,759	923	3,002	378	691	10,482
Transportation, Travel and Parking	2,299	1,521	3,939	57,442	6,776	4,521	769	77,267
Volunteer Expense/Development	218	754	521	325	1,174	79	175	3,246
Total	\$ 176,968	\$\$	425,391	\$ 186,747	\$ 410,170	\$ 62,557	\$ 297,620 \$	1,735,162

# HORTON'S KIDS, INC. STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) FOR THE YEAR ENDED AUGUST 31, 2017

		Total		Fundraising				
		Program	Management		Other	Total	•	Total
	_	Services	and General	Special Events	Fundraising	Fundraising		Expenses
Advertising and Promotion	\$	120,000	\$ -	\$ -	\$ -	\$ -	\$	120,000
Bank Charges		, -	277	-	7,457	7,457		7,734
Books, Subscriptions, Materials		3,171	41	15	3,078	3,093		6,305
Computer Services		30,756	4,514	2,820	4,514	7,334		42,604
Depreciation		54,603	689	58	1,710	1,768		57,060
Employee Benefits		62,867	8,041	4,828	10,380	15,208		86,116
Event Supplies and Entertainment		78,826	-	62,441	7,661	70,102		148,928
Equipment Rental and Maintenance		5,481	184	97	148	245		5,910
Fees		9,444	-	-	-	-		9,444
Food and Meals		10,813	28	111	83	194		11,035
Insurance		19,813	2,616	1,607	3,408	5,015		27,444
Internet		5,214	388	325	510	835		6,437
Occupancy Expense		78,346	8,595	5,323	11,869	17,192		104,133
Office Supplies		14,370	1,380	511	7,053	7,564		23,314
Other Specific Assistance		121,572	1,860	1,893	2,793	4,686		128,118
Payroll Taxes		63,457	8,153	4,865	10,353	15,218		86,828
Postage, Shipping, Delivery		928	196	13	62	75		1,199
Presents		8,587	74	16	88	104		8,765
Printing and Copying		7,838	335	273	435	708		8,881
Professional Fees		116,299	67,398	17,311	3,334	20,645		204,342
Program Activity Supplies		17,874	-	-	-	-		17,874
Salaries and Wages		797,052	94,269	58,472	120,691	179,163		1,070,484
Staff Development		16,856	1,630	624	2,114	2,738		21,224
Telephone and Telecommunications		10,482	1,175	655	1,524	2,179		13,836
Transportation, Travel and Parking		77,267	963	773	1,363	2,136		80,366
Volunteer Expense/Development	_	3,246	157	73	231	304		3,707
Total	\$	1,735,162	\$ 202,963	\$ 163,104	\$ 200,859	\$ 363,963	\$	2,302,088

### HORTON'S KIDS, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED AUGUST 31, 2016

	Enrichment	Mentoring and Case Managemen	Health an t Happines		Education Support and Advocacy	Summer Camp	Total Program Services
Advertising and Promotion	\$ 194	\$ 62	\$ 1:	13 \$ 634	\$ 7	\$ 1	\$ 1,011
Bank Charges				-	-	-	-
Books, Subscriptions, Materials		-		- 8,372	-	-	8,372
Computer Services	13,484	8,267	16,10	7 29,028	703	761	68,350
Depreciation	154	95	56,04	16 318	9	9	56,631
Employee Benefits	13,010	8,060	14,90	9 26,076	717	836	63,608
Event Supplies and Entertainment	10,039	9 438	13,2	58 23,099	24	27	46,885
<b>Equipment Rental and Maintenance</b>	357	305	1,60	9 668	23	18	2,980
Fees	5,366	5 -	9,90	6,597	-	200	22,069
Food and Meals	6,322	2 445	9,0	13 3,038	53	1,164	20,035
Insurance	3,837	7 2,395	4,4:	11 7,773	209	232	18,857
Internet	486	303	1,48	34 1,055	25	46	3,399
Occupancy Expense	13,788	8,606	22,40	27,780	6,730	821	80,126
Office Supplies	1,223	758	1,94	11 2,530	54	24	6,530
Other Specific Assistance	268	-	29,19	92 2,784	5,029	(65)	37,208
Payroll Taxes	12,165	7,472	13,9	74 24,562	619	812	59,604
Postage, Shipping, Delivery	44	30	!	52 206	2	3	337
Presents	6,153	140	3:	17 5,211	-	-	11,819
Printing and Copying	644	311	97	75 2,203	29	41	4,203
Professional Fees	19,067	7,932	48,38	38,555	806	679	115,419
Program Activity Supplies	1,765	5 119	9,49	7,305	31	2,523	21,235
Salaries and Wages	149,702	91,723	172,8	301,452	7,462	10,365	733,554
Staff Development	269	82	1,43	19 2,619	354	46	4,789
Telephone and Telecommunications	1,333	665	2,53	3,610	43	81	8,264
Transportation, Travel and Parking	7,754	1,208	4,70	08 58,155	777	2,526	75,128
Volunteer Expense/Development	1,453	505	1,49	96 7,992	7	32	11,485
Total	\$ 268,875	5 \$ 139,921	\$ 436,58	35 \$ <u>591,622</u>	\$ 23,713	\$ 21,182	\$ 1,481,898

# HORTON'S KIDS, INC. STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED) FOR THE YEAR ENDED AUGUST 31, 2016

		Total		Fundraising							
		Program	Management				Other		Total		Total
	_	Services	and General		Special Events		Fundraising		Fundraising	_	Expenses
Advertising and Promotion	\$	1,011	\$ 29	\$	50	\$	529	\$	579	\$	1,619
Bank Charges		-	162		-		4,152		4,152		4,314
Books, Subscriptions, Materials		8,372	-		-		47		47		8,419
Computer Services		68,350	4,529		3,167		12,659		15,826		88,705
Depreciation		56,631	653		72		1,704		1,776		59,060
Employee Benefits		63,608	4,812		5,949		9,927		15,876		84,296
Event Supplies and Entertainment		46,885	213		82,480		12,669		95,149		142,247
Equipment Rental and Maintenance		2,980	313		434		208		642		3,935
Fees		22,069	-		6		-		6		22,075
Food and Meals		20,035	52		321		95		416		20,503
Insurance		18,857	1,427		1,821		2,898		4,719		25,003
Internet		3,399	189		278		361		639		4,227
Occupancy Expense		80,126	5,071		6,300		11,354		17,654		102,851
Office Supplies		6,530	976		708		1,383		2,091		9,597
Other Specific Assistance		37,208	326		10,942		-		10,942		48,476
Payroll Taxes		59,604	4,493		5,646		9,275		14,921		79,018
Postage, Shipping, Delivery		337	137		15		65		80		554
Presents		11,819	16		-		-		-		11,835
Printing and Copying		4,203	253		1,013		519		1,532		5,988
Professional Fees		115,419	63,039		52,430		23,805		76,235		254,693
Program Activity Supplies		21,235	82		213		107		320		21,637
Salaries and Wages		733,554	55,609		69,892		114,234		184,126		973,289
Staff Development		4,789	873		102		431		533		6,195
Telephone and Telecommunications		8,264	406		335		1,007		1,342		10,012
Transportation, Travel and Parking		75,128	2,643		806		1,045		1,851		79,622
Volunteer Expense/Development	_	11,485	79		127	į.	117	•	244	_	11,808
Total	\$	1,481,898	\$ 146,382	\$	243,107	\$	208,591	\$	451,698	\$_	2,079,978

# HORTON'S KIDS, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED AUGUST 31, 2017 AND 2016

	2017			2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in Net Assets	\$	145,648	\$	(65,629)
Adjustments to Reconcile Change in Net Assets to				
Net Cash Provided (Used) by Operating Activities:				
Depreciation		57,060		59,060
In-Kind Donation Stock		(2,090)		-
(Appreciation) Depreciation in Fair Value of Investments		(31,343)		24,590
(Decrease) Increase in Contributions and Other Receivables		35,793		(79,979)
Increase in Prepaid Expenses		(4,370)		(23,112)
Increase in Accounts Payable and Accrued Expenses		4,511		16,578
Increase in Deferred Revenue	_	5,500	_	-
Net Cash Provided (Used) by Operating Activities		210,709		(68,492)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of Investments		(1,657,357)		(614,711)
Proceeds from Sale of Investments		1,502,497		1,107,136
Purchase of Fixed Assets	_	(44,527)	_	(110,055)
Net Cash Provided (Used) by Investing Activities		(199,387)		382,370
CASH FLOWS FROM FINANCING ACTIVITIES	_		_	
Increase in Cash and Cash Equivalents		11,322		313,878
Cash and Cash Equivalents at Beginning of Year	_	426,125	_	112,247
Cash and Cash Equivalents at End of Year	\$_	437,447	\$_	426,125
SUPPLEMENTAL DISCLOSURE				
Interest Paid	\$_		\$	
Income Taxes Paid	\$	-	\$	-

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

Horton's Kids' (HKI) mission is to empower at-risk children and prepare them for successful and healthy lives through educational opportunities and comprehensive programs tailored to their needs. Horton's Kids believes circumstance should not dictate a child's future, and that each participant should graduate from high school ready to succeed in college, career, and life.

Horton's Kids' model includes three areas of focus:

#### **Academics**

Academic Supports serve children of all ages to ensure they graduate from high school prepared for post-secondary success. Aligned to the Common Core, academic programming includes one-on-one tutoring and homework help for K-12 graders to strengthen their literacy skills; older youth programming for 7-12 graders to prepare them for post-secondary options and improve academic performance; and educational advocacy services to connect Wellington Park families with high-performing schools and support children with special needs.

#### **Youth Development**

Youth Development activities help children develop social-emotional skills that are critical to lifelong success. Activities encourage the development of key character strengths—including perseverance, optimism, and self control—and include field trips, team sports, mentoring, life skills lessons, discussion groups, and enrichment activities.

#### **Health & Basic Needs**

Health and Basic Needs Supports ensure that children are healthy and prepared to learn. Horton's Kids provides a wide range of supports, including healthy meals, mental health services, diaper and toiletry distribution, coat and backpack distributions, and connections to partner organizations that empower families.

Horton's Kids' services are made possible by hundreds of dedicated volunteers and generous monetary and in-kind donations from individuals, foundations, and corporations.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements, and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTE 1 - SUMMARY OF SIGNIFIGANT ACCOUNTING POLICIES (CONTINUED)

#### Cash and Cash Equivalents

Cash and cash equivalents consist of amounts on deposit (including interest bearing deposits) with domestic financial institutions as well as money market funds.

#### Investments

Investments are stated at aggregate fair value. Publicly traded securities and mutual funds are valued at the last reported sales price on the last business day of the year. The difference between the total fair value at the beginning and end of the year, including investments bought and sold during the year, is included in the statements of activities and changes in net assets as net appreciation (depreciation) in fair value of investments. All purchases and sales of investments are recorded on a trade-date basis. Any unsettled transactions are recorded either as a receivable or a liability on the statements of financial position.

Financial assets and liabilities valued using level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets and liabilities valued using level 2 inputs are based primarily on quoted prices for similar assets or liabilities in active or inactive markets. For certain long term debt, the fair value was based on present value techniques using inputs derived principally or corroborated from market data. Financial assets and liabilities using level 3 inputs were primarily valued using management's assumptions about the assumptions market participants would utilize in pricing the asset or liability. Valuation techniques utilized to determine fair value are consistently applied.

#### Pledges and Grants Receivable

Pledges and grants receivable consist of unconditional promises to give and contracts with government agencies as of August 31, 2017 and 2016. All pledges and grants are expected to be collected in the subsequent year.

#### **Provision for Doubtful Accounts**

The provision for doubtful accounts is based on management's estimate of the status of existing grants and pledges receivable. At August 31, 2017 and 2016, management has recorded no provision for doubtful accounts.

#### **Property and Equipment**

HKI capitalizes all property and equipment acquisitions of \$1,000 and above. Property and equipment is recorded at cost, if purchased, or fair market value at date of donation, if contributed. Depreciation is provided on a straight line basis over the estimated useful life of the asset, usually 5-7 years.

#### NOTE 1 - SUMMARY OF SIGNIFIGANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Presentation**

HKI classifies resources for accounting and reporting purposes into three net asset categories according to externally (donor) imposed restrictions. Unconditional promises to give are recorded as receivables and revenues and HKI distinguishes between contributions received for each net asset category in accordance with donor-imposed restrictions. A description of the three net asset categories follows.

- <u>Permanently Restricted</u> the portion of the net assets resulting from contributions and other inflows of assets whose use is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled and removed by actions of HKI pursuant to those stipulations.
- <u>Temporarily Restricted</u> the portion of the net assets resulting from contributions or other inflows of assets whose use by HKI is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of HKI pursuant to those stipulations.
- <u>Unrestricted</u> the portion of the net assets that is neither permanently restricted nor temporarily restricted by donor-imposed stipulations.

When contributions are received and the restrictions met within the same fiscal year, the amounts are reported as unrestricted contributions.

#### **Donated Services, Materials and Facilities**

Donated services are recognized as contributions at their estimated fair value at the date of donation, if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by HKI. In addition, individuals and other groups contribute substantial amounts of materials and services toward the fulfillment of programs initiated by HKI. A substantial number of volunteers have donated significant amounts of time to HKI's program services and to its fundraising campaigns. However, these amounts have not been recognized in the accompanying statements of activities and changes in net assets for these contributed services because the conditions for requiring recognition of such volunteer effort under generally accepted accounting principles do not exist.

Donations of materials are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, HKI reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. HKI reclassifies temporarily restricted net assets to unrestricted net assets at that time.

#### NOTE 1 - SUMMARY OF SIGNIFIGANT ACCOUNTING POLICIES (CONTINUED)

#### **Income Taxes**

HKI is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code). In addition, HKI has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Code.

HKI's informational return filings are subject to audit by the Internal Revenue Service, generally for three years after filing.

#### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Subsequent Events**

HKI evaluated subsequent events through the date that the financial statements were available to be issued. HKI has identified one significant event that occurred subsequent to the statement of financial position date but prior to January 9, 2018 that would have a material impact on the financial statements.

In October 2017, HKI settled on the purchase of land in southeast Washington, DC. HKI paid approximately \$250,000 at the time of settlement.

#### **NOTE 2 - CONCENTRATIONS**

HKI maintains cash balances in a number of financial institutions. The accounts at these institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At August 31, 2017, HKI had uninsured cash balances of approximately \$169,000. HKI considers the risk of loss to be minimal.

#### **NOTE 3 - INVESTMENTS**

The following table presents HKI's fair value hierarchy for the above assets measured at fair value on a recurring basis as of August 31, 2017:

<u>2017</u>	P Active	ed Market rices in e Markets evel 1)	Obs In	ther ervable puts evel 2)	Ir	oservable nputs evel 3)	<u>Total</u>
Common Stock Exchange Traded and	\$	784	\$		\$		\$ 784
Closed End Funds	1	65,097					165,097
Mutual Funds	<u>6</u>	09,275		<del></del>	_	<del></del>	609,275
Total Investments	\$ <u>7</u>	75,156	\$		\$		\$ <u>775,156</u>

The following table presents HKI's fair value hierarchy for the above assets measured at fair value on a recurring basis as of August 31, 2016:

<u>2016</u>	Pr Active	d Market ices in Markets evel 1)	Obse Inp	her ervable outs vel 2)	In	servable puts vel 3)	<u>Total</u>
Exchange Traded and Closed End Funds Mutual Funds	•	46,392 40,471	\$ 	 	\$ 	 	\$ 146,392 440,471
Total Investments	\$ <u>58</u>	<u>86,863</u>	\$		\$		\$ <u>586,863</u>

#### NOTE 4 - LEASE

In March 2012, HKI entered into a lease for a residential apartment used for various program functions. This lease was for a period of five years and expired February 28, 2017. This lease has defaulted to a month to month agreement.

In December 2014, HKI entered into a lease for office space for a period of five years, expiring January 31, 2019. The terms of this lease require monthly payments of \$6,538 and 4% annual increases effective February 1 of each year.

### NOTE 4 - LEASE (CONTINUED)

Future minimum annual payments under these leases are as follows:

2018	\$ 90,307
2019	38,241

Total Minimum Lease Payments \$ 128,548

#### NOTE 5 - TEMPORARILY RESTRICTED NET ASSETS

At August 31, 2017 and 2016, temporarily restricted net assets are available for the following purposes:

	<u>2017</u>	<u>2016</u>
<u>Purpose</u>		
Purpose Restricted - Older Youth	\$ 10,654	\$ 4,500
Purpose Restricted - Academic Programs	9,945	5,247
Purpose Restricted - Career Assistance	9,213	4,848
Purpose Restricted - Scholarships	9,026	10,026
Purpose Restricted - Organizational Development	2,500	2,500
Purpose Restricted – Family Empowerment	<u>8,253</u>	
Total	\$ 49,591	\$ 27,121

#### **NOTE 6 - DONATED SERVICES AND FACILITIES**

The value of donated services and facilities included as contributions in the financial statements and the corresponding expenses for the years ended August 31, 2017 and 2016 are as follows:

<u>2017</u>	Program <u>Services</u>	Management and General	<u>Fundraising</u>	<u>Total</u>
Advertisement Professional Fees	\$ 120,000 	\$ <u>16,589</u>	\$ <u>1,320</u>	\$ 120,000 
Total	\$ <u>121,038</u>	\$ <u>16,589</u>	\$ <u>1,320</u>	\$ <u>138,947</u>

### NOTE 6 - DONATED SERVICES AND FACILITIES (CONTINUED)

<u>2016</u>	Program <u>Services</u>	Management and General	<u>Fundraising</u>	<u>Total</u>
Professional Fees	\$ 176	\$15,753	\$ <u>77,217</u>	\$ 93,146
Total	\$ <u>176</u>	\$ <u>15,753</u>	\$ <u>77,217</u>	\$ 93,146

#### NOTE 7 - RETIREMENT PLAN

In 2003, HKI established a SIMPLE IRA plan covering all employees who are reasonably expected to receive \$5,000 in compensation for the calendar year. HKI matches employee contributions dollar-for-dollar up to the lesser of 3% of the employee's compensation or the Internal Revenue Service limit. Pension expense for the years ended August 31, 2017 and 2016 was approximately \$6,100 and \$3,400, respectively.